

David W. Knott

Director

Investment Services Group

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Scope of Service Experience

Mr. Knott specializes in the sale and leasing of office, retail and industrial properties in Palm Beach County. Mr. Knott was awarded the "Deal Maker Award" for the industrial deal of the year by the Realtors Commercial Society of Palm Beach County.

Background & Experience

Mr. Knott joined NAI/Merin Hunter Codman, Inc. in August 2007. Mr. Knott has over seventeen (17) years of experience in commercial real estate. Most recently, Mr. Knott was a Principal with Applefield Waxman Commercial Real Estate in Palm Beach Gardens where he specialized in the sale and leasing office and industrial properties. Prior to that, he specialized in commercial transactions and financial analysis for a publicly traded Real Estate Investment Trust (REIT) in Rockville, Maryland. Mr. Knott has been involved in over 500 sale and lease transactions with total consideration exceeding \$200 million. A partial list of clients include Broadway Partners, BH Properties, Carlyle Group, Tenet Healthcare, United States Army Corps of Engineers, United States Postal Service, Denholtz Associates, Wells Fargo, PNC Bank, Ciena Capital, Ocwen, Fairway Capital Partners, Rave LLC, and Clark Construction.

Education

Mr. Knott attended Montgomery College in Rockville, Maryland where he majored in Business Administration.

Professional Affiliations & Designations

Florida Real Estate License
Member of the Business Development Board of Palm Beach County
Member of the Chamber of Commerce of the Palm Beaches
Member of the Northern Palm Beach Chamber of Commerce
Realtors Commercial Alliance of Palm Beach County
Young Professional of the North Palm Beach County Chamber of Commerce

Significant Assignments

<u>Property</u>	<u>Square Feet</u>		
Melbourne Industrial Portfolio.....	284,500 SF	Datura Place.....	66,000 SF
Okeechobee Business Park.....	200,000 SF	Mizner Place.....	54,000 SF
Lake Park Portfolio.....	200,000 SF	45th Street Industrial Complex.....	50,000 SF
2601 Office Building.....	100,000 SF	Galleria International Building.....	48,000 SF
PGA National Office & Warehouse Complex	87,500 SF	Gardens Professional Arts Building.....	44,000 SF
St. Mary's Medical Center Campus.....	86,000 SF	Miller Legg Design Center.....	43,000 SF
Brandywine Centre I.....	70,500 SF	US Army Corps of Engineers.....	13.65 Acres

Significant Transactions

<u>Lease</u>	<u>Square Feet</u>	<u>Sale</u>	<u>Sale Price</u>
Rave, LLC.....	25,575 SF	Okeechobee Business Park.....	\$18,213,000
Stanton Magnetics.....	20,000 SF	Lake Park Portfolio.....	\$13,022,000
Alimenta Trading-USA.....	16,000 SF	17 Acres, Industrial Land.....	\$ 7,439,000
Junior Achievement.....	10,000 SF	13.65 Acres, Government Use Land.....	\$ 6,950,000
Palm Beach County Health Care District.....	8,000 SF	Bay Pointe & North Cove Office Buildings.....	\$ 4,480,000
Derrevere Hawks & Black.....	8,000 SF	45th Street Industrial Complex.....	\$ 3,725,000
Palm Beach Cardiology.....	6,851 SF	6.22 Acres, Industrial Land.....	\$ 3,443,000
Affiliated Managers Group (NYQ: AMG).....	5,200 SF	Juno Office Building.....	\$ 3,300,000

Gateway Building..... \$ 2,265,000