

Bruce Corn

Managing Director



Scope of Services

Mr. Corn specializes in the representation of both retail landlords and tenants as well as investment sales.

Background & Experience

Mr. Corn has been active in the South Florida real estate market since 1987. He joined NAI/Merin Hunter Codman, Inc. in December 1993 as Director of Retail Leasing/Sales and currently is responsible for a retail portfolio of over 1.2 M square feet and procured in excess of \$100 M in sales/leasing transactions. Prior to joining NAI/Merin Hunter Codman, he had been employed by Sunglass Hut, Inc. where he was involved with all phases of new site locations and Terranova Corp. where he specialized in marketing, leasing and development of anchored strip centers, tenant/landlord negotiations, and representation of national retail tenants in the South Florida marketplace.

Education

Mr. Corn holds a Bachelor of Business Administration degree with specialization in Marketing and Communications from Ohio University.

Professional Affiliations & Designations

- State of Florida - Broker - Salesperson license
- International Council of Shopping Centers (ICSC)
- CoStar Power Broker

Significant Transactions

Partial Deal List			
Amoco Oil	Dollar General	McDonald's	Shoe World
Auto Zone	Dominos Pizza	NAPA Auto Parts	Sketchers Shoes
Baskin Robbins	Dry Clean U.S.A	Nationwide Auto Parts	Styles for Less
Blockbuster Video	Enterprise Rent-A-Car	New York Life Insurance	Subway
Carvel	Firestone	Oriole Homes Corporation	Taco Bell
Chase Bank	Guitar Center	Payless Shoes	Tire Kingdom
Chesterfields Restaurant	Harbor Freight Tools	Pep Boys	Wamu
CompUSA	Jennifer Convertibles	Pizza Hut	West Marine
Consolidated Stores	Keiser College	Ruth's Chris	World Savings Bank
Denny's	Little Caesar's	Saito Japanese Steakhouse	Xerox Life

Recent Sales Transactions	
Property	Sales Price
Village Tequesta Shoppes Tequesta	\$10,500,000
BP/Amoco, Multiple (5) Locations	\$8,000,000
Village Shoppes, West Palm Beach	\$5,200,000
Palm Beach Golf Center, Palm Beach Gardens	\$3,000,000

Recent Sales Transactions	
Property	Sales Price
Palm Beach Golf Center, Boca Raton	\$2,200,000
Flagler Medical Building, West Palm Beach	\$2,000,000
Shoppes of Snellville, Atlanta, GA	\$1,400,000