

# MAKING IT HAPPEN: COMPANY NEWS

2011  
ninth edition

## THIRD ANNUAL COMPANY PICNIC please join us

We would like to invite your entire family to join us Sunday, May 15th from 11:00 a.m. to 2:00 p.m. at John Prince Park in Lake Worth for our **THIRD ANNUAL COMPANY PICNIC**. Lunch will be catered and plenty fun will be had.

The gathering will be in the Osborn Pavilion (see map below). Be sure to bring **bathing suits** and **fishing poles**. The pavilion is located feet from the free 'splash park' with fishing ponds near by. Additional family fun activities are in the works.

**Admission Fee:** School Supplies  
This year we will be collecting school supplies that will be donated to the Schools of Belle Glade.

**Wishlist items include:**

- Primary Colored Markers (Set of 8)
- Spiral Notebooks (wide rule)
- Notebook Paper (wide rule)
- #2 Pencils
- Black/blue pens

**RSVP** the total number of adults and children in your party to Pam Rente, [prente@mhcreal.com](mailto:prente@mhcreal.com) by Friday, April 22nd. *We can't wait to see you there!*



**WANT to wear JEANS on FRIDAY?**  
see last page



# MAKING IT HAPPEN: COMPANY NEWS

April 27th is...

## ADMINISTRATIVE PROFESSIONALS DAY

Thank you for your hard  
work. We couldn't do it  
without you.  
You rock!

### NEW faces

**Jordan C. Paul, COO**

Jordan joined NAI MHC in December as Chief Operating Officer and a partner in the firm. Mr. Paul joins the firm from Related Group of Florida where he served as a Senior Managing Director responsible for all investment and asset management activities of the firm's investment fund. Over the course of his career, Mr. Paul has been responsible for the acquisition and management of over \$3.5 billion in commercial real estate assets throughout the United States

**Sonya Mucker, Receptionist**

Sonya joined the West Palm Beach office in March this year. Her primary job function is reception. She will also be assisting Melissa B. and Patty in our with our broker admin and marketing department. We're happy to have you, Sonya!

**Lilly Leas, Jr. Financial/IT Support Analyst**

Lilly joined NAI MHC in March as a Jr. Analyst to support Melissa LaMonica with her financial and IT responsibilities. Lilly recently graduated Summa Cum Laude from Florida Atlantic University, and we are very excited to have her as a part of our team. Welcome Lilly!!

### BROKER OF THE YEAR

Richard Brockney

Congratulations **Rich!** Rich sat at the head of the award dinner table as the **2010 NAI Merin Hunter Codman Broker of the Year.**

Rich specializes in office sales and leasing and his customer service and tenacity are two of the traits that have lead to his continued success. Some of his notable lease and sales transactions include CBIZ and WCS Lending at 951 Yamato, Rehmann Financial at Fountain Square and PNC Bank at Port Royal Financial Center in Northeast Ft. Lauderdale.



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### NAI GLOBAL ELITE

Bob Schneiderman

NAI Global names **Bob Schneiderman** to the NAI Global Elite, a group comprised of the organization's top performers and top producers. Schneiderman qualified for the Circle of Excellence, the top honor recognizing individuals with 10 years or more as a Top Producer or Top Performer. He also qualified as a Top Producer at the Elite level based on production in 2010.

From all of us to you - Congratulations!

### YOU'VE EARNED IT designations

**Hats off to Barbara** who has earned her **SIOR** designation becoming the fifth MHC broker to earn membership in the Society of Industrial and Office Realtors®. With five designees the company becomes the leading firm in the county for number of members. SIOR is the leading professional commercial and industrial real estate association.

Congratulations to **Ryan** who has earned is **CCIM** designation. A CCIM is a recognized expert in the commercial and investment real estate industry. The CCIM designation is earned by completing an advanced curriculum that covers ethics, interest-based negotiation, financial analysis, market analysis, user decision analysis, and investment analysis for commercial investment real estate.

## ENVIRONMENTAL RESPONSIBILITY

### Rich Havens, 1400 Centrepark & Bank of America



Our Director of Engineering, Richard Havens is continually working with our Property Managers and Building Engineers to help reduce energy consumption at our properties. To date, 1400 Centrepark and the Bank of America Centre have obtained the Environmental Protection Agency's Energy Star Certification. In addition, an energy reduction case study was recently completed on the West tower at Golden Bear Plaza. As a prerequisite to completion of the study, window film was applied to the Eastern exposure, thermal imaging of all sliding glass doors, calibration of all thermostats and verifying proper operation of the Energy Management System. A 25% to 30% Kwh was realized upon completion!

WANT to wear JEANS on FRIDAY? see last page

## GREENER office tips

Tip of the day: **DIGITIZE!** In this 'digital age' we still consume enormous amounts of paper. It may be used once or twice, then recycled but the greenest paper is no paper at all. Keep files on your servers instead of your filing cabinet. Think of the benefits, they can be backed up, sorted, filtered, and searched. Can you do that with the paper files in your drawers? So review those documents on screen instead of printing them out. Send emails instead of paper letters. As we state in our email signatures... *Think before you print.*



## SOCIAL MEDIA update

The marketing department is happy to announce our Social Media efforts are back up and running. The PR announcements on our website are carried through to twitter and facebook. Marketing Reports and Social Responsibility Events are being added now. Go check it out!

[http://www.mhcreal.com/Company\\_News.htm](http://www.mhcreal.com/Company_News.htm)

<http://www.facebook.com/NAIMerHunter>

[http://twitter.com/NAI\\_MerHunter](http://twitter.com/NAI_MerHunter)

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## NAI MHC anniversaries

ASSOCIATE	DATE	YEARS	ASSOCIATE	DATE	YEARS
Jennifer Stone	1/8/2007	4	Ray Fernandez	4/1/2008	3
Jennifer Hardiman	1/25/2010	1	Lynn Riff	4/1/1999	12
Richard Brockeney	2/1/2007	4	Spencer Grossman	4/2/2010	1
Michael Doherty	2/6/2006	5	Javier Rolon	4/6/2007	4
Christine Maguire-King	2/9/2006	5	Robert Dabrowski	4/15/2010	1
Steve O'Hara	3/3/2010	1	Chris Riviera	4/28/2010	1
Scott Gluckstern	3/5/2010	1	Lesley Sheinberg	5/1/2003	8
Marie Duquette	3/13/2006	5	Chris Blanton	5/3/2007	4
Michael Jones	3/15/2004	7	Kathleen Loughrey	5/3/2004	7
Melissa LaMonica	3/27/2006	5	Jesus Villegas	5/8/2008	3
Danny Cammarata	4/1/2008	3	Beth Zahn	5/14/2007	4



# WANT TO WEAR JEANS ON FRIDAY AGAIN?

## And have fun in the mud!

Monday-Friday do you find yourself missing your jeans? Missing the sunshine and fresh air? Missing all the reasons you live in Florida? You can't wait for the weekend to remember all the reasons you love Florida? We do too. So let's give back to nature! Let's breathe that fresh air, enjoy the sunshine and give back! Oh, and please wear jeans you're going to get muddy!

**two convenient locations:**

If you live north or south, we've made it easy. Please choose the event and date most convenient for you.

**YAMATO SCRUB NATURAL AREA**  
Friday, May 20th  
8:30am-1:30pm  
701 Clint Moore Rd.  
Boca Raton

**JUNO DUNES NATURAL AREA**  
Friday, May 13th  
8:30am-1:30pm  
14501 S US Highway One -  
Juno Beach

We need volunteers to help us plant native grasses, remove irrigation and clean up the area.

We need volunteers to help us plant red mangrove seedlings and clean up our Intracoastal Waterway.

**dress code:** Volunteers should wear old clothes and shoes as we will be working in scrub habitat. Hats and sunscreen are recommended as we will be working in open areas with little to no shade. Restroom facilities (port-a-lets) are available in the parking lot. The Department will supply tools, gloves, and refreshments for the volunteers.

**can't participate?** You can't help because two of you cannot be gone at the same time? Well management has kindly extended the permission to wear jeans to those support staff who would like to plant in spirit. **The WPB Office can wear jeans on Friday, May 13th and Boca Raton on Friday, May 20th.**

**contact:** Please contact Melissa Beier, mbeier@mhcreal.com to sign up today!



### 2010 RECAP

Thanks to your overwhelming participation in our corporate social responsibility initiative. In 2010 we helped the following:

- HUMANE SOCIETY
- AMERICAN HEART ASSOCIATION
- KIDS IN DISTRESS
- SUPPLIES FOR SOLDIERS (VFW)
- FOOD BANK (VILLAGE BAPTIST)
- ADOPT A FAMILY

Thank you!

### 2011 EVENT BOARD

**3RD ANNUAL PICNIC**  
Sunday, May 15th  
11:00am-2:00pm  
John Prince Park  
Osborn Pavilion  
Lake Worth

Bring your family and enjoy catered food, splashing, fishing and fun.

**Admission Fee:** School Supplies  
Details can be found on the cover. Contact Pam Rente if you have any questions.

**HEART WALK**  
Saturday, October 1  
Activities: 7am  
Walk: 9am  
Meyer Amphitheater  
104 Datura Street,  
WPB

Join us in taking steps to build healthier lives free from cardiovascular disease and stroke. The money you raise funds life-saving research as well as education programs.