

Commercial Mortgage Brokers

NAI Merin Hunter Codman is establishing a Capital Services/Debt Placement Division. MHC Capital will provide our clients with creative and efficient financing strategies to enable them to maximize their investment returns. We are seeking self-motivated, team-oriented and goal-driven individuals that want to participate in the building of an exciting new debt placement platform at one of the most dynamic, privately-held commercial real estate firms in South Florida.

NAIMHC **Capital Mortgage Brokers** will be expected to have strong business development skills, excellent underwriting skills and a solid understanding of various debt structures in order to provide a high level of service to our customers. The key responsibilities of our mortgage brokers will include:

- Client service to existing NAI Merin Hunter clients working closely with existing NAIMHC brokers.
- New business development.
- Developing strong relationships with key lenders, including banks, Wall Street conduits, insurance companies, hard money lenders, mezzanine lenders, and other specialized finance companies.
- Analyzing, underwriting, and structuring capital stacks.

This is a commission based position. Qualified candidates must possess a four-year college degree with at least five years of experience underwriting and structuring commercial mortgage loans. Outstanding analytical and oral and written communication skills are a must along with excellent financial modeling skills in Excel and Argus.

We are seeking the best of the best. If you are seeking an entrepreneurial environment that will allow you to go as far as your talents can take you then you should explore opportunities at NAI Merin Hunter Codman. As a privately-owned firm, we offer flexibility that includes competitive commission splits. As a full-service commercial real estate services firm with in house property management, construction management and financing arms we can offer your clients full service solutions to enable you to be a valued business partner and consultant. We provide our brokers with extensive marketing support and access to Co-Star, Loopnet, Argus and Real Capital Markets. We represent and partner with some of the leading commercial real estate investment firms in the world. If you are a proven and experienced commercial real estate winner looking for an opportunity to make more money and affiliate with leading professionals in a collegial environment, then it may be time to make the move to NAI Merin Hunter Codman.

Resumes can be submitted via resume@mhcreal.com.

#

NAI Merin Hunter Codman is an Equal Opportunity Employer. Applicants are considered regardless of race, color, religion, creed, age, sex, pregnancy, family responsibility, national origin or ancestry, citizenship, marital status, sexual orientation, transgender status, veteran's status, genetic information, or status as a qualified individual with a disability or any other protected characteristic in accordance with applicable law.